

The Phoenix System Recruiter's Club Step By Step Training

Review the Basic Training Area – Getting Started Checklist with emphasis on the following:

1. **Step (1).** Study the Vollara Company Getting Started Checklist
2. **Step (2).** Be familiar with the four new Starter Packs.
3. **Step (4).** Compensation Plan Training will help you understand the need for autoship and for positioning as high up in the compensation plan as early as possible.
4. **Step (5).** Get set up with Unlimited Long Distance.
5. **Step (6).** Be sure you have worked all of your Warm Market.
6. **Step (7).** Do your Refrigerator Sign (You'll need it).
7. **Step (8).** Daily E-Mail Training pieces in your contact manager, as you'll be using them for getting your new partners started correctly.
8. **Step (9).** Schedule your first IN HOME NATIONAL BROADCAST meeting within 1-3 weeks of joining Vollara.
9. **Step (13).** Start learning about Internet Recruiting.

Review the Internet Recruiting Area With a Focus on:

1. Click on Internet Recruiting.
2. Click on IR Lessons – Study the Seven Internet Recruiting Lessons.

Learn your Contact Manager:

1. Click on the Contact Manager Icon.
2. Go through all movies, but a focus on 1-2-3.

Learn about Your Lead Store:

1. Click on the Lead Store Icon.
2. Watch the video about the Lead Store.
3. View the Live Lead Calling Session of 1-10-12.
4. Open your personal account at the Lead Store.
5. Place your order for 100 of the High Quality Value Leads (\$0.44 each) so \$44.00 for the order.
6. They will take 24-48 hours to arrive.
7. You will receive an email as these leads are entered automatically into your Contact Manager.

Print Your Internet Recruiting Script #1:

1. Click on Internet Recruiting Icon in Intermediate Training Area
2. Click on Internet Recruiting
3. Click on Internet Scripts
4. Click on Internet Script 1
5. Click on Internet Script 1-(PDF)
6. Print and set next to your computer screen on a stand (if you have one)

Information Flow For Your Prospects: (On Script 1)

1. **Yourmoneynow.biz/yourusername:** (Contact Manager-Personal Messages-Recruiting Message 0.10)
2. **New Company Business Opportunity Video:** (Contact Manager-Personal Messages-Recruiting Message 0.20)
3. **Explorefreedom.biz/bradnear:** (Contact Manager-Personal Message 0.30)
4. **Myvollara.com/yourusername:** (Take on an internet cruise through the site-sign up while there)

Each Time Ask: ____When will you be able to complete this website? Can I count on you calling me when done? My phone is _____

The Vision.....

I want you to imagine having 4 active business partners on your first level signed up for the Essentials Autoship.

And then imagine you helping each of them to do the same...

And then helping them to teach their people to do the same. Just three levels down.

You have 84 in your group. That's worth about \$2,400 in monthly bonus checks from Vollara... not bad...

But, here's the excitement that the Recruiter's Club brings..

Imagine that all of your business partners were members of the Recruiter's Club, each spending one hour per day calling their prospects. That's 84 hours a DAY! That's 504 hours a WEEK or over 2,000 hours of work time per month in your organization.

Do you believe that this much exposure is going to produce some results?

Now for the cherry on top.... everyone has an accountability partner, nudging all of your 84 members to each do their one hour per day!

Do you see where this is HUGE!

**We now have an 'automated' management structure that creates it's own energy!
It is a perpetual motion machine.**

Get on board and let's build to our first \$2,400 monthly bonus check from Vollara.

After that your organization takes on a life of its own.

You work less and get paid more!